

# CCEDP *in* ACTION

PROJECT UPDATE | DECEMBER 2018

## Sensor Networks, Inc., in conjunction with the CBICC/CCEDP, announces the technology company's expansion, job growth plans

Representing the Centre County Economic Development Partnership (CCEDP), the CBICC joined with officials from Sensor Networks, Inc. at a Nov 19 news conference to outline the company's expansion plans.

The CBICC's working relationship with Sensor Networks stems from Business and Industry Partnership Committee outreach and subsequent visits. Currently, the CBICC is assisting SNI in its search for a new facility. The company doubled in size in 2018 and plans to double again over the next few years, prompting the need to move from its 10,000-square-foot, multiple-building facility to a new home that offers adequate square footage in a concentrated area. As the company grows, company officials will also be looking to the CBICC in help with finding the right people with the appropriate skill sets.



Sensor Networks, Inc. President and General Manager Jeff Anderson acknowledged the CBICC's role in helping the company find a new home.

Sensor Networks is a young, entrepreneurial company on a growth curve – growth based on the true value it is seeing in the economy. SNI's expansion represents numerous benefits to the local economy – new jobs being created; investment in a new facility and new equipment. Continued outreach to, partnership with, and promotion of growing local companies such as Sensor Networks is critical to moving the economic needle in Centre County.

### COMPANY AT A GLANCE

Founded in 2014 with 3 people, SNI recently hired its 48th employee. The company designs, manufactures, sells and installs Internet of Things-based corrosion monitoring solutions for the oil and gas industry. SNI is also a GE Aviation preferred provider for on-wing engine Ultrasonic Test Inspection kits.



CBICC Vice President of Economic Development Jennifer Myers spoke with the media about the Business and Industry Partnership's role in assisting with the retention and growth of local companies.

### PROJECT AT A GLANCE

- Increase employment to 100-125 in three years
- Invest in a new 20,000 square-foot Centre County facility
- Invest in new equipment

### Media Coverage

Local tech company plans to expand, add new jobs, [State College.com](#), Nov. 19, 2018

Local tech company expanding, [WTAJ-TV](#), Nov. 19, 2018

This local company plans to double its workforce, operating space, [Centre Daily Times](#), Nov. 19, 2018

Local tech company plans to expand, add new jobs, [Centre County Gazette](#), Nov. 21-28

## Invent Penn State, community officials celebrate opening of Morgan Advanced Materials Carbon Science Center of Excellence

UK-based Morgan Advanced Materials celebrated the grand opening of its first North American Carbon Science Center of Excellence (CoE) with a program and ribbon cutting at its new Innovation Park research and development facility on Nov. 15. CBICC President and CEO Vern Squier was among those who spoke at the grand opening celebration. The CBICC, joined by its Centre County Economic Development Partnership (CCEDP) investors, represented the communities throughout discussions with Penn State and the company. At the time of the 2016 project announcement, a performance-based economic development agreement was entered into with Morgan Advanced Materials to provide that certain investment and job creation parameters will be met.



**Vern Squier, CBICC President and CEO;**  
**Andrew Goshe, Global Technical Director, Morgan Advanced Materials;**  
**Dr. Neil Sharkey, Penn State Vice President for Research;**  
**Pete Raby, CEO, Morgan Advanced Materials;**  
**Phil Armstrong, CoE Lead, Morgan Advanced Materials;**  
**and Nick Jones, Penn State Executive Vice President and Provost,**  
 cut the ribbon for Morgan's new research and development center at Innovation Park.

“ Support from Penn State University, the Pennsylvania Governor’s Action Team and the Chamber of Business & Industry of Centre County has been vital in making this center a reality. By working collaboratively, we envisage our discoveries will drive the industry forward... ”

- Mike Murray,

*Chief Technical Officer, Morgan Advanced Materials, at the 2016 project announcement*

### COMPANY AT A GLANCE

Morgan Advanced Materials is a global leader in engineered carbon and ceramic materials. The CoE aims to drive global developments in the field of carbon research around Morgan's core competencies – materials and application engineering.

### PROJECT AT A GLANCE

- First industrial partnership under Invent Penn State
- CoE is Morgan's first in North America, third overall
- CoE spurred development of 30,000-square-foot building at Innovation Park
- CoE will employ 15 to 30 doctorate-level staff



**CBICC President and CEO Vern Squier welcomed Morgan Advanced Materials to the economic ecosystem and thanked CCEDP partners that helped to make the project happen from the community perspective.**

### Media Coverage

Carbon Science Research Center of Excellence opens at Innovation Park, [Penn State news](#), Nov. 28, 2018  
 Cutting edge carbon science center opens at Innovation Park, [StateCollege.com](#), Nov. 15, 2018  
 Multi-million dollar ‘cutting-edge’ research development facility opens at Innovation Park, [Centre Daily Times](#), Nov. 15, 2018